

# PORTFOLIO

## \_\_\_\_\_ Trainings

We work with industry leaders to provide high-quality education.



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# About Us

Corvit Networks is a specialized provider of professional training and capability development solutions, supporting organizations across Governance, Risk & Compliance (GRC), Cybersecurity, Information Technology, Digital Transformation, Emerging Technologies, Finance, Logistics, Project Management, Leadership, and Professional Development.

We deliver customized, results-driven training programs designed around each organization's unique objectives. Through comprehensive Training Needs Analysis (TNA), conducted independently or in collaboration with our clients, we ensure that every program is strategically aligned and focused on measurable performance improvement.

Our services combine expert consultancy, technical training, and soft skills development to equip professionals with the competencies required to excel in today's dynamic and technology-driven business environment.

**Corvit Networks is an Authorized Training Partner (ATP) with leading international certification bodies, including:**



# Why Corvit Networks?

Corvit Networks is a trusted training and capability development provider with extensive regional and international experience in delivering high-impact professional programs across ports, maritime, logistics, governance, cybersecurity, finance, and leadership domains.

## **Our value proposition is built on five core pillars:**

In an interconnected world, the convergence of physical and digital systems demands a robust cybersecurity framework to protect critical infrastructure.

### **Strategic Alignment with Organizational Objectives**

We begin with a structured Training Needs Analysis (TNA) to ensure that every program aligns with operational priorities, regulatory frameworks, and strategic transformation initiatives. Our solutions are tailored to support measurable performance improvement.

### **Industry-Relevant Expertise**

Our programs are delivered by subject matter experts with hands-on industry experience and deep knowledge of international standards including IMO regulations, ISPS Code, ISO frameworks, risk management practices, and digital transformation methodologies relevant to ports and logistics environments.

### **Practical & Applied Learning Methodology**

We adopt a modern learning approach that emphasizes real-world case studies, simulations, scenario-based exercises, and interactive workshops. This ensures knowledge transfer translates into operational impact.

### **Quality Assurance & Continuous Improvement**

All programs are designed in line with recognized quality standards. Content is continuously updated to reflect regulatory updates, technological advancements, and evolving industry best practices.

### **Flexibility & Customized Delivery**

We offer in-house training, executive workshops, certification pathways, and blended learning models. Programs can be customized to meet specific departmental needs, workforce levels, and organizational transformation goals.

# Human Resources and Training



## 1 Advanced Human Resource Management

### Learning Objective

- Develop a deep understanding of advanced HR principles and strategies.
- Gain expertise in HR decision-making and problem-solving.
- Learn effective talent acquisition and retention techniques.
- Explore advanced topics such as succession planning and workforce analytics.

## 2 Conflict Management in the Workplace

### Learning Objective

- Understand the nature and sources of workplace conflicts.
- Learn strategies for proactive conflict resolution and prevention.
- Develop effective communication and negotiation skills.
- Acquire tools for managing and diffusing workplace conflicts.

## 3 Certified Train the Trainer

### Learning Objective

- Acquire essential skills to design and deliver effective training sessions.
- Develop proficiency in adult learning principles and instructional design.
- Master techniques for engaging and motivating learners.
- Gain confidence in handling various training scenarios and challenges.

## 4 Employee Relations: Roles & Responsibilities

### Learning Objective

- Understand employee relations' role in a positive workplace.
- Learn effective employee communication and engagement strategies.
- Gain skills in managing workplace conflicts and employee grievances.
- Explore the legal aspects of employee relations.

## 5 How to Write Human Resources Policies and Procedures

### Learning Objective

- Learn the fundamentals of policy and procedure development.
- Develop skills in creating clear, concise, and compliant HR documents.
- Understand the importance of communication and dissemination of policies.
- Learn how to keep policies updated and legally compliant.

## 6 Human Resources KPIs: Benchmarking HR Deliverables

### Learning Objective

- Understand key performance indicators (KPIs) relevant to HR functions.
- Learn to measure and benchmark HR deliverables against industry standards.
- Develop skills in data analysis and reporting for HR metrics.
- Gain insights into improving HR performance through KPIs.

## 7 Talent Management

### Learning Objective

- Explore strategies for attracting and retaining top talent.
- Learn effective talent acquisition and onboarding practices.
- Understand the importance of talent development and succession planning.
- Learn to build a culture that supports talent initiatives.



## 1 Project Management Professional (PMP)<sup>®</sup> Certification

### Learning Objective

- Using Work Breakdown Structure (WBS) to organize project tasks.
- Effective resource allocation and planning.
- Creating and managing Gantt charts for timelines.
- Applying mathematical project scheduling models.
- Understanding project cost estimating techniques.
- Managing project costs and budgets effectively.
- Basics of engineering economics in projects.
- Building a flexible project management toolkit.
- Adapting methods to different project contexts.
- Delivering projects on time and within budget.
- Using available resources efficiently.
- Developing strong people and leadership skills.
- Building trust within project teams.

# Leadership and Management



## 1 Leadership and Management Skills for Supervisors

### Learning Objective

- Explore foundational leadership and management principles.
- Develop supervisory skills like team coordination and task delegation.
- Understand the role of a supervisor in achieving organizational goals.
- Enhance communication and interpersonal skills within a supervisory context.

## 2 Innovative Leadership Competencies

### Learning Objective

- Learn innovative leadership approaches and methodologies.
- Develop a mindset for fostering creativity and innovation within teams.
- Understand the role of a leader in driving and managing change.
- Acquire skills to navigate and lead through complex and dynamic environments.

## 3 Develop Emotionally Intelligent Leadership Skills

### Learning Objective

- Understand the concept of emotional intelligence in leadership.
- Develop self-awareness and interpersonal skills for effective leadership.
- Learn to navigate and manage emotions in the workplace.
- Apply emotionally intelligent leadership in decisions and team management.

## 4 Strategic Leadership

### Learning Objective

- Develop a strategic mindset and vision for organizational leadership.
- Understand the role of strategic leadership in achieving long-term goals.
- Acquire skills in aligning leadership strategies with organizational objectives.
- Learn to adapt and lead in dynamic and competitive business environments.

## 5 Risk Management

### Learning Objective

- Identify internal and external changes that will create risks to the organization.
- Understand board governance and improve risk-based decision making.
- Influence internal controls by choosing the response to the risks identified.
- Classify organizational risks and identify responsible authorities to manage them.

# Customer Service



## 1 Excellence in Customer Service

### Learning Objective

- Understand the importance of customer service in business success.
- Learn effective communication techniques for customer interactions.
- Develop skills in handling customer inquiries, complaints, and feedback.
- Explore strategies for creating a positive customer experience.

## 2 Certified Customer Service Professional

### Learning Objective

- Acquire a comprehensive understanding of customer service principles.
- Develop advanced skills in managing customer relationships.
- Gain proficiency in problem-solving and conflict resolution.
- Understand the ethical considerations in customer service.

## 3 Effective Communication and Inspirational Presentations

### Learning Objective

- Develop effective communication skills for various contexts.
- Learn techniques for creating and delivering inspirational presentations.
- Enhance public speaking and presentation abilities.
- Understand the impact of non-verbal communication in presentations.

## 4 Presentation Skills

### Learning Objective

- Acquire the fundamentals of effective presentation design and delivery.
- Develop techniques for engaging and connecting with the audience.
- Learn strategies for managing nervousness and handling questions.
- Understand the importance of visual aids and storytelling in presentations.

## 5 Technical Report Writing

### Learning Objective

- Learn the principles of technical report writing.
- Develop skills in organizing and presenting technical information.
- Understand the clarity, precision, and conciseness in technical writing.
- Acquire knowledge of different report formats and structures.

# 5 Advanced Business Writing

## Learning Objective

- Enhance business writing skills for various professional documents.
- Learn advanced techniques for clear and effective written communication.
- Develop proficiency in writing, proposals, and other business documents.
- Understand the tone, style, and audience awareness in business writing.

## Interpersonal Skills



## 1 Negotiation Techniques

### Learning Objective

- Understand the principles and stages of effective negotiation.
- Learn strategies for building rapport and trust in negotiations.
- Develop skills in handling conflicts and reaching mutually beneficial agreements.
- Enhance the ability to create win-win outcomes.

## 2 Effective Selling Techniques

### Learning Objective

- Acquire fundamental selling skills and techniques.
- Understand the sales process, from prospecting to closing.
- Learn to identify and address customer needs effectively.
- Develop strategies for building long-term customer relationships.

## 3 Teamwork Performance Improvement

### Learning Objective

- Develop a strategic mindset and vision for organizational leadership.
- Understand the role of strategic leadership in achieving long-term goals.
- Acquire skills in aligning leadership strategies with organizational objectives.
- Learn to adapt and lead in dynamic and competitive business environments.

## 4 Presentation Design & Delivery

### Learning Objective

- Learn effective techniques for designing compelling presentations.
- Develop skills in creating visually appealing and engaging slides.
- Enhance delivery techniques for impactful presentations.
- Understand how to tailor presentations to different audiences.

## 5 How to Deal with Angry Customer

### Learning Objective

- Develop skills for managing and de-escalating customer anger.
- Learn effective communication strategies for handling challenging situations.
- Understand the importance of empathy and active listening.
- Acquire techniques for turning negative experiences into positive resolutions.

## 6 Creative Thinking & Problem Solving

### Learning Objective

- Foster a mindset for creative thinking and innovation.
- Learn techniques for brainstorming and idea generation.
- Develop problem-solving skills for tackling complex challenges.
- Understand the importance of experimentation and learning from failure.

## 7 Effectiveness of Communication Techniques

### Learning Objective

- Enhance verbal and non-verbal communication skills.
- Learn to adapt communication style to different audiences.
- Understand the impact of communication on relationships and outcomes.
- Develop strategies for overcoming communication barriers.

## 8 Developing Your Creative Potential

### Learning Objective

- Explore techniques for unlocking and developing creative potential.
- Foster a creative mindset and overcome creative blocks.
- Learn to harness creativity for problem-solving and innovation.
- Develop a personal creative development plan.

## 9 Handling Pressure, Prioritizing, and Emotion at Work

### Learning Objective

- Learn effective strategies for managing pressure and stress at work.
- Develop skills in prioritizing tasks and responsibilities.
- Understand the impact of emotions on workplace performance.
- Acquire techniques for emotional intelligence and resilience.

## 10 Advanced Management Motivation, Strategic Planning

### Learning Objective

- Explore advanced techniques for motivating and leading teams.
- Understand the role of strategic planning in organizational success.
- Learn to align motivation strategies with strategic objectives.
- Develop skills for effective implementation of strategic plans.

# 11 Performance Management from Goal Setting to Appraisals

## Learning Objective

- Understand the performance management cycle from goals to appraisals.
- Learn effective goal-setting techniques and performance measurement.
- Develop skills in giving constructive feedback and conducting appraisals.
- Understand the role of performance management in organizational success.

# 12 Creative & Innovative Management for Supervisors

## Learning Objective

- Explore creative and innovative management approaches.
- Develop leadership skills for fostering a culture of creativity.
- Understand the role of supervisors in driving innovation within teams.
- Learn techniques for encouraging and recognizing creative contributions.

# 13 Negotiation Skills: Achieving Successful Outcomes

## Learning Objective

- Enhance negotiation skills for achieving successful outcomes.
- Learn strategies for effective communication and persuasion.
- Understand the importance of preparation and flexibility in negotiations.
- Develop the ability to create and maintain positive relationships during negotiations.

# 14 Creative Thinking & Innovation Techniques

## Learning Objective

- Explore various techniques for stimulating creative thinking.
- Learn methods for fostering a culture of innovation within teams.
- Understand the innovation process from ideation to implementation.
- Develop skills for turning creative ideas into practical solutions.

## Accounting and Finance



# 1 Accounts Receivable: Planning, Organization & Best Practices

## Learning Objective

- Understand the fundamentals of accounts receivable management.
- Learn planning and organization strategies to optimize accounts receivable.
- Acquire best practices for improving cash flow and reducing receivables turn-over.

## 2 Managing the Cash Cycle

### Learning Objective

- Learn to manage the full cash cycle, including receivables and payables.
- Learn strategies for optimizing working capital.
- Acquire best practices for balancing cash flow and liquidity.

## 3 Accounts Payable

### Learning Objective

- Understand the essentials of accounts payable management.
- Learn planning and organization strategies to streamline accounts payable.
- Learn best practices for optimizing vendor relationships and payment cycles.

## 4 Mastering Finance and Accounting

### Learning Objective

- Develop a comprehensive understanding of finance and accounting principles.
- Gain proficiency in financial statement analysis.
- Learn to interpret and use financial data for decision-making.

## 5 Budgeting, Planning & Management Reporting

### Learning Objective

- Understand the role of budgeting and planning in organizational success.
- Develop skills in creating and managing budgets.
- Learn to generate and interpret management reports for informed decision-making.

## 6 Financial Management for Projects & Contracts

### Learning Objective

- Gain insights into financial management specific to projects and contracts.
- Learn techniques for budgeting and cost control in project environments.
- Learn the financial implications of project and contract management decisions.

## 7 Finance for Non-Finance Professionals

### Learning Objective

- Provide non-finance professionals with a foundational understanding of finance.
- Learn how to interpret financial statements and key financial metrics.
- Gain insights into the financial implications of business decisions.

## 8 The Effective Accountant

### Learning Objective

- Develop skills for efficient and accurate accounting practices.
- Understand the ethical considerations in accounting.
- Learn time management and organizational skills for effective accounting.

## 9 Budgeting & Cost Control

### Learning Objective

- Understand the budgeting process and its role in organizational planning.
- Develop skills in cost control and variance analysis.
- Learn to create and manage budgets effectively.

# 10 Treasury and Cash Management

## Learning Objective

- Gain insights into treasury management practices.
- Learn techniques for optimizing cash flow and liquidity.
- Understand the role of treasury in managing financial risks.

# 11 Advanced Budgeting & Forecasting

## Learning Objective

- Build on basic budgeting skills and delve into advanced forecasting techniques.
- Develop proficiency in creating complex financial models.
- Learn how to integrate forecasting into strategic planning.



## 1 CompTIA Security+



### Learning Objective

- Understand core cybersecurity concepts, threats, and attack vectors
- Identify vulnerabilities and implement mitigation techniques
- Apply risk management and governance principles
- Implement network security controls and secure architectures
- Configure identity and access management (IAM) solutions
- Apply cryptography and PKI concepts
- Respond to and manage security incidents
- Understand compliance and regulatory requirements

## 2 CompTIA PenTest+



### Learning Objective

- Plan and scope penetration testing engagements
- Conduct reconnaissance and enumeration
- Exploit vulnerabilities in networks, systems, and applications
- Perform web application penetration testing
- Conduct wireless and cloud security testing
- Analyze scripting and tool usage (e.g., Nmap, Metasploit)
- Document findings and prepare professional penetration test reports
- Recommend remediation strategies

## 3 CompTIA Network+



### Learning Objective

- Understand networking models (OSI & TCP/IP)
- Configure and manage wired and wireless networks
- Implement IP addressing and subnetting
- Configure routing and switching fundamentals
- Implement network security best practices
- Troubleshoot network connectivity issues
- Understand virtualization and cloud networking concepts
- Manage network documentation and standards

## 4 CompTIA Cyber Security Analyst (CySA+)



### Learning Objective

- Gain skills in analyzing cybersecurity threats and vulnerabilities.
- Learn to implement security solutions and monitor security incidents.
- Prepare for the CompTIA CySA+ certification.

## 3 CompTIA CASP+ Advanced Security Practitioner



### Learning Objective

- Evaluate and implement security controls for enterprise-level risk management.
- Analyze and implement security policies, standards, procedures, and guidelines.
- Integrate advanced authentication and authorization techniques.
- Implement cryptographic techniques and technologies.
- Conduct security assessments using various tools and techniques.
- Analyze and interpret security data for effective decision-making.
- Integrate security into business processes and IT operations.
- Implement security best practices the system development life cycle.
- Implement security solutions for enterprise infrastructure components.
- Implement security solutions for virtualized and cloud environments.



## 1 ISO27001 Lead Auditor

### Learning Objective

- Understand the roles and responsibilities of an ISO27001 Lead Auditor.
- Learn the audit techniques for information security management systems.
- Prepare for the ISO27001 Lead Auditor certification.



## 2 ISO27001 Lead Implementor

### Learning Objective

- Understand the ISO/IEC 27001 standard for information security management.
- Learn to plan, implement, and manage an Information Security Management System (ISMS).
- Prepare for the ISO27001 Lead Implementor certification.



## 3 ISO 22301 Lead Auditor (Business Continuity)



### Learning Objective

- Understand the structure and requirements of ISO 22301
- Interpret clauses & controls of a Business Continuity Management System
- Apply risk-based thinking in business continuity
- Plan, conduct, and manage internal and external BCMS audits
- Prepare audit plans, checklists, and working papers
- Identify nonconformities and evaluate corrective actions
- Conduct audit interviews and gather objective evidence
- Prepare audit reports and lead closing meetings
- Manage audit teams in accordance with ISO 19011
- Ensure compliance with regulatory and organizational continuity requirements

## 4 ISO 27701 (Privacy Information Management System)



### Learning Objective

- Understand the purpose and structure of ISO 27701
- Interpret privacy requirements for controllers and processors
- Integrate ISO 27701 with ISO 27001 Information Security Management Systems
- Identify personal data processing risks
- Implement privacy controls and data protection measures
- Align privacy governance with global regulations (e.g., GDPR concepts)
- Develop privacy policies and procedures

- Conduct privacy impact assessments (PIA)
- Manage data subject rights and breach response procedures
- Monitor and continuously improve privacy compliance programs

## 4 ISO 31000 Risk Management

### Learning Objective

- Understand the principles and framework of ISO 31000
- Establish risk management governance structures
- Identify, analyze, and evaluate organizational risks
- Apply qualitative and quantitative risk assessment methods
- Develop risk treatment and mitigation strategies
- Integrate risk management into strategic planning
- Align risk management with compliance and corporate governance
- Monitor and review risk controls
- Develop risk registers and reporting mechanisms
- Promote risk-aware culture within organizations





## 1 CertNexus CyberSec First Responder (CFR)

### Learning Objective

- Understand the role of a CyberSec First Responder in incident response.
- Learn to identify, analyze, and respond to cybersecurity incidents.
- Prepare for the CertNexus CFR certification.

# ISC2<sup>®</sup>



## 1 Certified Information Systems Security Professional (CISSP)

### Learning Objective

- Understand the domains and principles of information security covered in CISSP.
- Learn to design and implement security programs.
- Prepare for the CISSP certification.



## 1 Certified Information Security Systems Manager (CISM)

### Learning Objective

- Understand the roles and responsibilities of an Information Security Manager.
- Learn to develop and manage an information security program.

## 2 Certified Information Security Systems Auditor (CISA)

### Learning Objective

- Plan and conduct systematic audits of information systems.
- Obtain and review evidence to achieve audit objectives.
- Evaluate IT governance structure and implementation.
- Evaluate IT strategy and objectives.
- Evaluate the project management framework and controls.
- Conduct reviews of systems development and project management controls.
- Evaluate the IT service management framework and practices.
- Evaluate the information security policies, standards, and procedures.
- Evaluate information security policies, standards, and procedures.
- Evaluate the design, implementation, and monitoring of logical access controls.



## 1 Certified Ethical Hacker (CEH v13)

### Learning Objective

- Learn core ethical hacking concepts and methodologies
- Understand common attack vectors and security threats
- Perform vulnerability assessment and penetration testing
- Use industry tools for scanning, enumeration, and exploitation
- Identify and address security weaknesses in systems and networks
- Prepare for the CEH certification exam

## 2 Certified Security Analyst (ECSA)

### Learning Objective

- Conduct advanced penetration testing methodologies
- Apply systematic analysis techniques to identify vulnerabilities
- Design and execute real-world exploit scenarios
- Validate and document security findings
- Differentiate between attack strategies and defensive strategies
- Prepare detailed professional security assessment reports

## 3 Certified Chief Information Security Officer (C|CISO)

### Learning Objective

- Develop and manage enterprise information security programs
- Establish governance frameworks, metrics.
- Implement and evaluate security controls
- Design security audit and monitoring processes
- Manage cybersecurity strategy, finances, and vendor relationships

## 4 Computer Hacking Forensic Investigator (CHFI)

### Learning Objective

- Understand digital forensic investigation processes
- Identify, collect, and preserve digital evidence
- Perform disk, memory, and network forensics
- Apply forensic tools to recover and analyze data
- Produce forensic reports admissible in court
- Conduct incident response investigations

## 5 EC-Council Certified Incident Handler (ECIH)

### Learning Objective

- Understand incident response lifecycle stages
- Identify and classify security incidents
- Manage incident containment, eradication, and recovery
- Use incident handling tools and techniques
- Develop incident handling plans and playbooks
- Report and communicate incident handling outcomes

## 6 EC-Council Certified Network Defender (CND)

### Learning Objective

- ◉ Understand network attacks and prevention techniques
- ◉ Implement network defense mechanisms and controls
- ◉ Apply secure network design principles
- ◉ Use tools to monitor, detect, and respond to network threats
- ◉ Develop network security policies and procedures

## Smart Cities & Digital Infrastructure



## 1 Smart Cities Architecture & Strategy

### Learning Objective

- ◉ Understand smart city ecosystem and governance models.
- ◉ Design urban digital transformation roadmaps.
- ◉ Integrate IoT, AI, and urban data platforms.
- ◉ Develop smart governance frameworks.
- ◉ Align smart city initiatives with sustainability goals.

## 2 Smart Mobility & Intelligent Transportation Systems

### Learning Objective

- Understand ITS architecture and V2X communication.
- Analyze traffic optimization techniques.
- Design sustainable mobility solutions.
- Apply mobility data analytics.
- Integrate IoT into transportation systems.

## 3 AI & Data Analytics for Smart Cities

### Learning Objective

- Apply AI models to urban data.
- Implement predictive analytics for infrastructure.
- Design digital twins for smart cities.
- Analyze geospatial and sensor data.
- Develop AI governance frameworks.

## 4 Smart Governance & Digital Citizen Services

### Learning Objective

- eGovernment services
- Digital identity
- Citizen experience platforms
- Open data governance
- Citizen feedback analytics

# Internet of Things (IoT)



## 1 IoT Fundamentals & Architecture

### Learning Objective

- ◉ Understand IoT architecture and communication protocols.
- ◉ Design IoT system layers from edge to cloud.
- ◉ Implement MQTT and CoAP protocols.
- ◉ Apply edge computing principles.
- ◉ Integrate IoT devices with cloud platforms.

## 2 IoT Security & Risk Management

### Learning Objective

- ◉ Identify IoT vulnerabilities and threat models.
- ◉ Apply encryption and authentication mechanisms.
- ◉ Implement secure device provisioning.
- ◉ Perform IoT risk assessments.
- ◉ Align IoT security with NIST framework.

## 3 Industrial IoT (IIoT) & Smart Infrastructure

### Learning Objective

- Understand IIoT deployment in industrial environments.
- Integrate OT and IT systems securely.
- Apply predictive maintenance models.
- Secure SCADA and ICS environments.
- Design smart infrastructure monitoring systems.

## Cloud Computing & Architecture



## 1 AWS Certified Solutions Architect

### Learning Objective

- Understand AWS architecture and best practices.
- Learn to design scalable and highly available solutions on AWS.
- Prepare for the AWS Certified Solutions Architect exam.

## 2 Cloud Computing

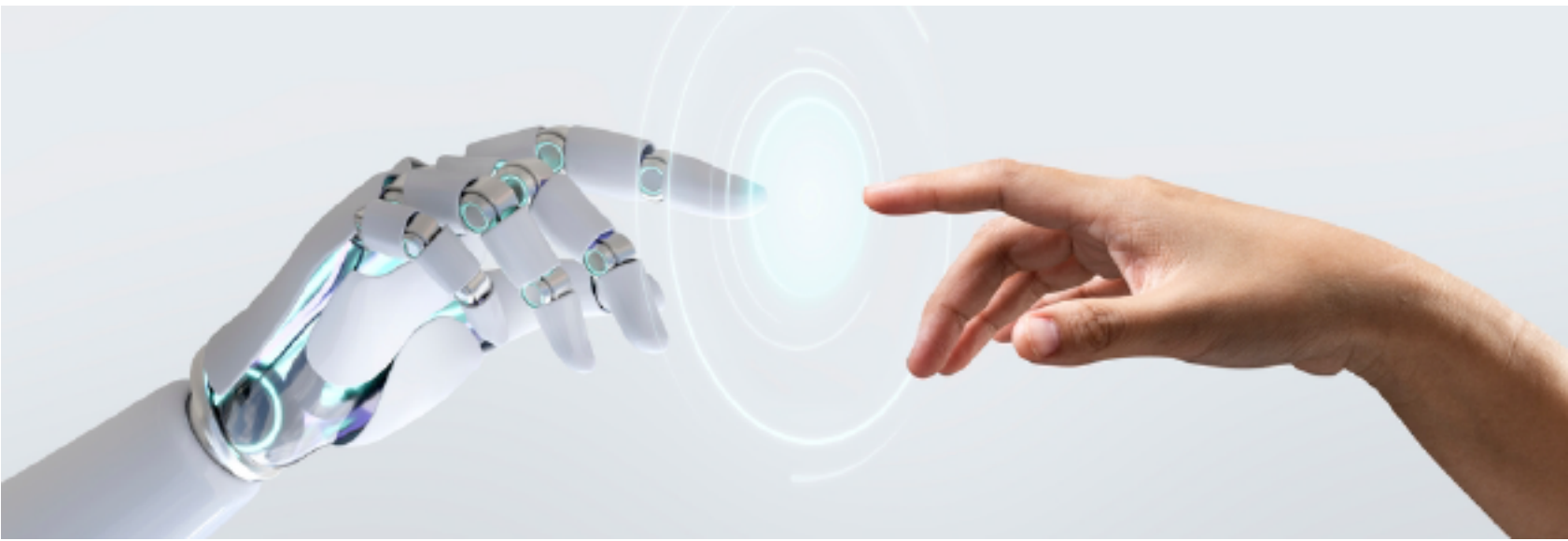
### Learning Objective

- Understand the fundamentals of cloud computing.
- Learn about cloud service models (IaaS, PaaS, SaaS) and deployment models.
- Explore cloud security, governance, and compliance.

## 3 Certified Cloud Security Professional (CCSP)

### Learning Objective

- Design and implement cloud data security.
- Design and apply cloud infrastructure security.
- Implement data discovery and classification technologies.
- Implement and manage data encryption technologies.
- Implement and manage identity and access management.
- Implement and manage security controls for cloud environments.
- Design and develop cloud application security.
- Manage application security and identity services.
- Implement and build physical and logical infrastructure.
- Manage security incidents in the cloud.



## 1 Artificial Intelligence and Machine Learning

### Learning Objective

- Gain a foundational understanding of AI and machine learning (ML).
- Learn to develop and deploy machine learning models.
- Understand the ethical considerations in AI and ML.

## 2 Data Science Analysis

### Learning Objective

- Gain skills in data exploration, analysis, and visualization.
- Learn statistical and machine learning techniques for data analysis.
- Apply data science methods to solve real-world problems.

## 3 Big Data

### Learning Objective

- Explore the concepts and technologies related to big data.
- Learn about distributed computing, data storage, and processing frameworks.
- Gain skills in analyzing and deriving insights from large datasets.

## 4 Blockchain

### Learning Objective

- Understand the principles of blockchain technology.
- Learn to design and implement blockchain solutions.
- Explore the use of blockchain in various industries.

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